Use of a Non-Revenue Water Pre-Feasibility Assessment Tool to Mobilise Support and Guide Decision-Making

P. F. de Souza, C. Pengelly, R. Groenewald and J. Venter

IWA Water Loss 2018, Cape Town

8 May 2018









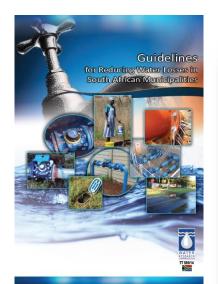


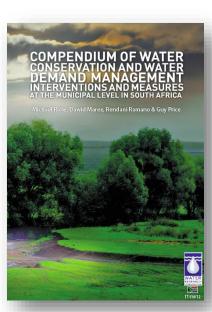


Background

GreenCape
Supporting the business of green

- SA 30th driest country in the world
- SA usage: ~223 L/capita/day
- Global usage: ~173 L/capita/day
- Non-Revenue Water (NRW) in SA: 41%
- NRW = physical losses (i.e. leaks) + apparent losses (i.e. incorrect billing) + authorised unbilled water (i.e. free basic allowance)
- Although NRW projects could have shortpayback periods (3 − 4 years) → often significant barriers















NRW Project Barriers

- GreenCape
 Supporting the business of green
 - VENANTI Water 5 Evirormental Engineering Sorvices







- Municipal capacity to develop bankable project proposals to access off-budget funding for NRW projects, and a lack of on-budget funds
- 2. Awareness of the potential for NRW projects and their impact on municipal revenue
- 3. Lack of political will to prioritise NRW projects or their feasibility studies
- 4. Compliance and enforcement capabilities of authorities tasked to reduce water losses





→ NRW Pre-Feasibility Tool

NRW Pre-feasibility Tool Concept

GreenCape
Supporting the business of green





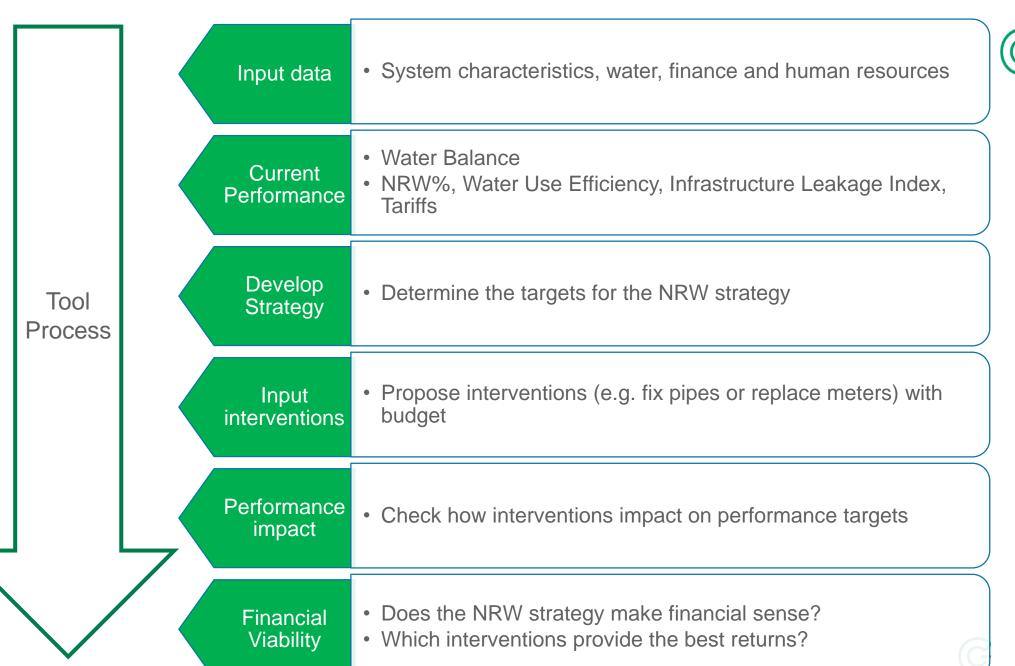




- With limited budget how do you prioritise your NRW investments?
- What investments will make the biggest impact on water saving and municipal revenue?
- Could NRW bankable projects be developed?
- What is the business case for reducing NRW?

















Menu

GreenCape - Non-Revenue Water Pre-Feasibility Tool								
				Show de	etail Collapse			
		1. Basi	c Inputs					
System characteristics	Water Balance	Finances	es Human <i>View</i> Resources <i>I</i>					
Complete 100%	Complete 100%	Complete 100%	Complete 100%	Complete 100%				
		2. Curre	ent Status					
Water Balance	Current	View all	Initial	gation				
(IWA)	Performance	Current PIs	Unexplained Leakage	Outputs	View all			
	READY		Complete 100% READY					
	3	. What is my W	C/WDM strateg	y?				
Prioritisation Strategy	View all Outputs							
Complete 100%	READY							
	4. What	WC/WDM inter	ventions could I	consider?				
Apparent	Real Losses	Authorised	System Input	Infrastructure	Outputs View			









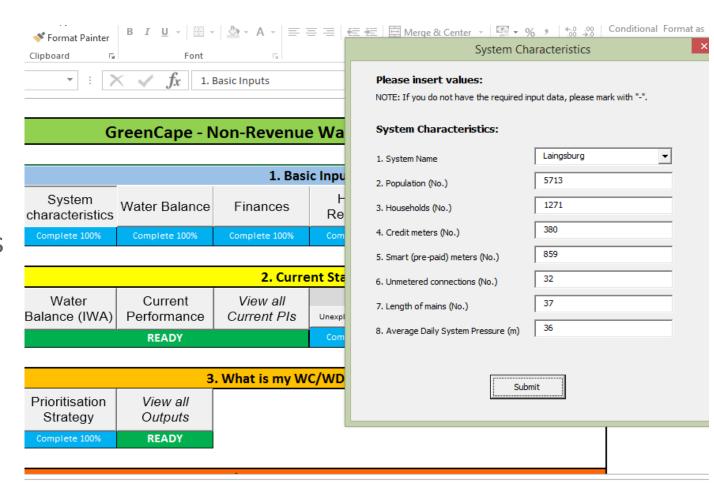


Data Input





- ➤ Basic inputs:
 - SystemCharacteristics
 - Water Balance
 - Finances
 - Human Resources
- Accurate data =
 useful tool outputs
- ➤ Garbage in = Garbage out









Current Performance: Water Balance







IWA Standard Water Balance

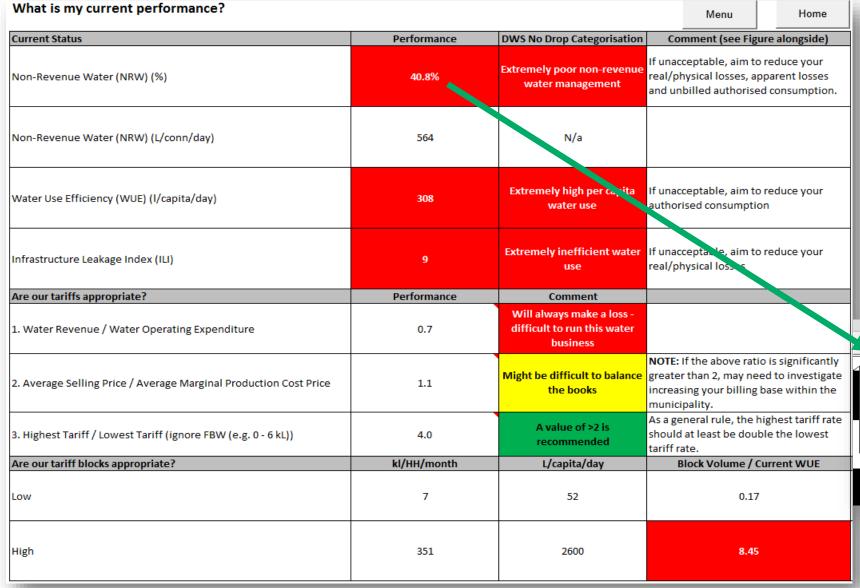
	Current
Water Balance Data	kl/annum
SIV: Own Sources	641 530
SIV: Water Imported	0
System Input Volume (Total)	641 530
Water Exported	0
Water Supplied	641 530
Authorised Consumption	381 160
Water Losses	260 370
Apparent losses	52 074
Real losses	208 296
Revenue Water	379 877
Non-Revenue Water	261 653

Own Sources 641 530 kl/annum		Water Exported 0 kl/annum		Billed Authorised Consumption 379 877 kl/annum	Billed Water Exported to other Systems 0 kl/annum Billed Metered Consumption 379 877 kl/annum Billed Unmetered Consumption	Revenue Water 379 877 kl/annum
,			Authorised Consumption	, =	kl/annum	Free Basic Water
	System Input Volume 641 530 kl/annum	Water Supplied 641 530 kl/annum	381 160 ki/annum	Unbilled Authorised Consumption 1 283 kl/annum	Unbilled Metered Consumption 0 kl/annum Unbilled Unmetered Consumption 1 283 kl/annum	
Water Imported			Water Losses	Apparent Losses 52 074 kl/annum	Unauthorised Consumption Customer Meter Inaccuracies	Non-Revenue Water 261 653 kl/annum
kI/annum			260 370 kI/annum	Real Losses 208 296 kl/annum	Leakage on Transmission and Distribution Mains eakage and Overflows at Storage Tanks Leakage on Service Connections up to point of Customer Meter	





Current Performance: Summary













	F		G	Н	I		
Menu		Home					
DWS	No Dron (ategorisation					
DWS No	Drop Non-I	Revenue Water (NRW) (%) Perfor	mance Categories			
>40% Extremely poor non		-revenue w	revenue water management				
	30-40% Poor non-revenue v		vater performance				
	20-30%	Average performan	ce with potential for marked improvement				
	10-20%	Good performance	but some improvement may be possible subject to economic benefit				
	<10%	Excellent non-reve	nue water n	nanagement			

Average per capita water use with potential for marked

Tariff step question

Tariff comparison









Tariff blocks/steps are intended to drive down demand as well as generate revenue for the municipality from high users

TARIEWEBOEK VIR 2017/2018

<u>BESONDERHEDE</u>	METING	TARIEWE 2016/2017 (BTW UIT)	TARIEWE 2017/2018 (BTW UIT)
WATERGELDE			
Huishoudelik			
Minimum gelde	R/ maand	100.10	107.02
- eerste 6kl ingesluit per maand	gratis		
Obrwater:			
7 - 100 kľ	R/ kiloliter	3.37	3.59
101 - 150 kl	R/ kiloliter	3.37	3.59
151 - 250 kl	R/ kiloliter	6.81	7.26
251 - 350kl	R/ kiloliter	10.21	10.88
351kl +	R/ kiloliter	13.62	14.52
Oorwater: Droogte tye (Raad kondig af)			
7 - 100 kl	R/ kiloliter	5.18	5.52
101 - 150 kľ	R/ kiloliter	10.43	11.12
151 - 250 kľ	R/ kiloliter	13.81	14.72
251 - 350kľ	R/ kiloliter	20.70	22.07
351kl +	R/ kiloliter	27.60	29.42

Residential V	Residential Water Tariffs (Domestic Full and Domestic Cluster)						
Water Steps (1kl = 1 000 litres)	Level 4 (2017/18) Until 31/1/2018 Rands (incl VAT)	Level 6 (2017/18) From 1/2/2018 Rands (incl VAT)					
Step 1 (>0 ≤ 6kl)	R4, 56 (free for indigent households)	R29, 93 (free for indigent households)					
Step 2 (>6 ≤ 10.5kl)	R17, 75	R52, 44 (R 17, 75 for indigent households)					
Step 3 (>10.5 ≤ 20kl)	R25, 97	R114					
Step 4 (>20 ≤ 35kl)	R43, 69	R342					
Step 5 (>35 ≤ 50kl)	R113, 99	R912					
Step 6 (>50kl)	R302, 24	R912					

Initial Leakage Investigation

Unexplained Leakage

DUTPUTS								
3 Unexplained or Unaccounted for leakage								
Expected background leakage	4.01	m3/hr						
Expected normal night use	5.1	m3/hr						
Total expected night use	9.14	m3/hr						
Measured minimum night flow	25.9	m3/hr						
Unexplained or Unaccounted for Leakage 16.76 m3/hr								
NOTE: The above provides an estimate of the potential unexplained/unaccounted for leakage (i.e. water loss)								
Interventions to address this current situation should be investigated.								
Unexplained or Unaccounted for Leakage	146 835	kl/annum						
Calculated Water Losses (from current Water Balance)	260 370	kl/annum						
Unexplained or Unaccounted for Leakage as a percentage of current water losses	56%							
Targeted Water Loss Reduction (from Prioritisation Strategy)	104 148	kl/annum						
Targeted water loss reduction as a percentage of Unexplained or Unaccounted for Leakage								
NOTE: Your targeted water loss reduction is within your unexplained/unacounted for leakage. Please proceed to investigate your NRW intervention options.								





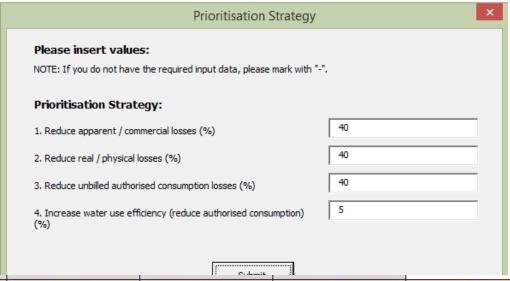






Develop Strategy: Determine Priorities













		(A)	II Cubmit	:			
-Year Projections	Year 0 (Current Status)	Year 1	Year 2	Year 3	Year 4	Year 5	
	40.8%	37.5%	34.3%	31.0%	27.7%	24.5%	
Ion-Revenue Water (NRW) (%)	Extremely poor non- revenue water management	Poor non-revenue water performance	Poor non-revenue water performance	Poor non-revenue water performance	Average performance with potential for marked improvement	Average performance with potential for marked improvement	
on-Revenue Water (NRW) (L/conn/day)	564	519	474	429	384	338	
	308	296	284	272	260	249	
nter Use Efficiency (WUE) (I/capita/day)	Extremely high per capita water use	Poor per capita water use	Poor per capita water use	Poor per capita water use	Poor per capita water use	Average per capita water use with potential for marked improvement	
	9.4	8.7	7.9	7.2	6.4	5.7	
nfrastructure Leakage Index (ILI)	Extremely inefficient water use	Extremely inefficient water use	Poor leakage record	Poor leakage record	Poor leakage record	Average with potential for marked improvement	
Savings	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	After 5 years
Vater Volume Savings (kl/annum)	N/A	24 744	49 488	74 232	98 975	123 719	371 158
Water Financial Savings (R/annum)	N/A	R 101 994	R 203 989	R 305 983	R 407 977	R 509 972	R 1 529 915

What is needed to achieve this? Intervention Examples











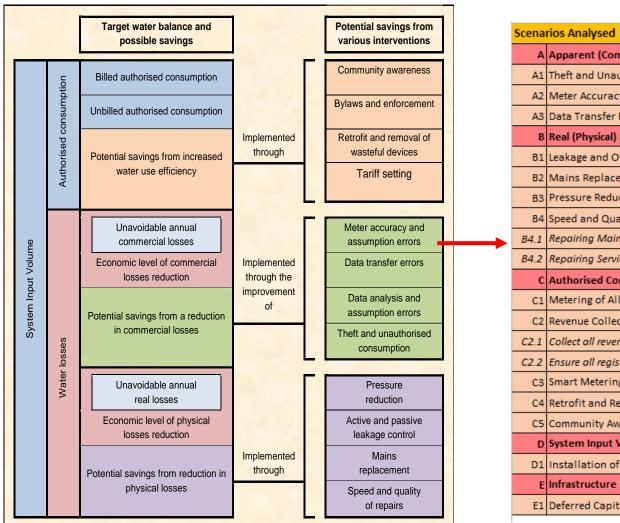
Intervention	No / limited WC/WDM Programme	Basic WC/WDM Programme	Advanced WC/WDM Programme
Institutional			
Fill vacancies	X	Х	Х
Establish water loss task team	X	X	X
Review policies / bylaws		X	X
Training and capacity building			Х
Financial			
Effective metering and billing : Non-domestic	X	X	Х
Effective metering and billing : Domestic		X	X
Review water tariffs		X	X
Social	-		-
Awareness : Internal	Х	Х	Х
Awareness : Schools and institutions	Х	Х	Х
Awareness : Stakeholders and community		Х	Х
Effective customer care centre		X	Х
Informative billing			X

Courtesy: Willem Wegelin (WRP)

Intervention	No / limited WC/WDM Programme	Basic WC/WDM Programme	Advanced WC/WDM Programme
Technical			
Develop WDM strategy and business plan	X	Х	×
Bulk metering total supply	X	Х	X
Bulk metering and sectorisation : Zones		Х	×
Bulk metering and sectorisation : Districts			×
Leak repairs : Reticulation network	X	Х	X
Leak repairs : Private properties	X	Х	X
Consumer metering : Non-domestic	X	Х	X
Consumer metering : Domestic		Х	×
Analysis : Water balance	Х	Х	×
Analysis : Night flow analysis			X
Pressure management		Х	X
Asset management : Control valves	Х	Х	X
Asset management : Valve audits & reticulation		Х	Х
Asset management : Selective mains replacement			X

Tool Scenarios – Interventions





Scena	rios Analysed
Α	Apparent (Commercial) Losses
A1	Theft and Unauthorised Consumption (Illegal Connections)
A2	Meter Accuracy and Assumption Errors
A3	Data Transfer Errors/Data Analysis and Assumption Errors (Management Information Systems)
В	Real (Physical) Losses
B1	Leakage and Overflows at Storage Tanks
В2	Mains Replacement (Leakage on Transmission and Distribution Mains)
В3	Pressure Reduction (Pressure Management) and Rezoning
В4	Speed and Quality of Repairs
B4.1	Repairing Mains Bursts and Leaks
B4.2	Repairing Service Connections/Fittings (Water Meters, Valves) Leaks
C	Authorised Consumption
	Authorised Consumption Metering of All Customers
C1	
C1 C2	Metering of All Customers
C1 C2 C2.1	Metering of All Customers Revenue Collection Efficiency
C1 C2 C2.1 C2.2	Metering of All Customers Revenue Collection Efficiency Collect all revenue that is currently billed
C1 C2 C2.1 C2.2 C3	Metering of All Customers Revenue Collection Efficiency Collect all revenue that is currently billed Ensure all registered customers are billed
C1 C2 C2.1 C2.2 C3	Metering of All Customers Revenue Collection Efficiency Collect all revenue that is currently billed Ensure all registered customers are billed Smart Metering
C1 C2.1 C2.2 C3 C4	Metering of All Customers Revenue Collection Efficiency Collect all revenue that is currently billed Ensure all registered customers are billed Smart Metering Retrofit and Removal of Wasteful Devices (War on Leaks/Forced Household Leak Repair Programme)
C1 C2 C2.1 C2.2 C3 C4 C5	Metering of All Customers Revenue Collection Efficiency Collect all revenue that is currently billed Ensure all registered customers are billed Smart Metering Retrofit and Removal of Wasteful Devices (War on Leaks/Forced Household Leak Repair Programme) Community Awareness (educate consumers to reduce water wastage and inefficient use)
C1 C2 C2.1 C2.2 C3 C4 C5 D	Metering of All Customers Revenue Collection Efficiency Collect all revenue that is currently billed Ensure all registered customers are billed Smart Metering Retrofit and Removal of Wasteful Devices (War on Leaks/Forced Household Leak Repair Programme) Community Awareness (educate consumers to reduce water wastage and inefficient use) System Input Volume

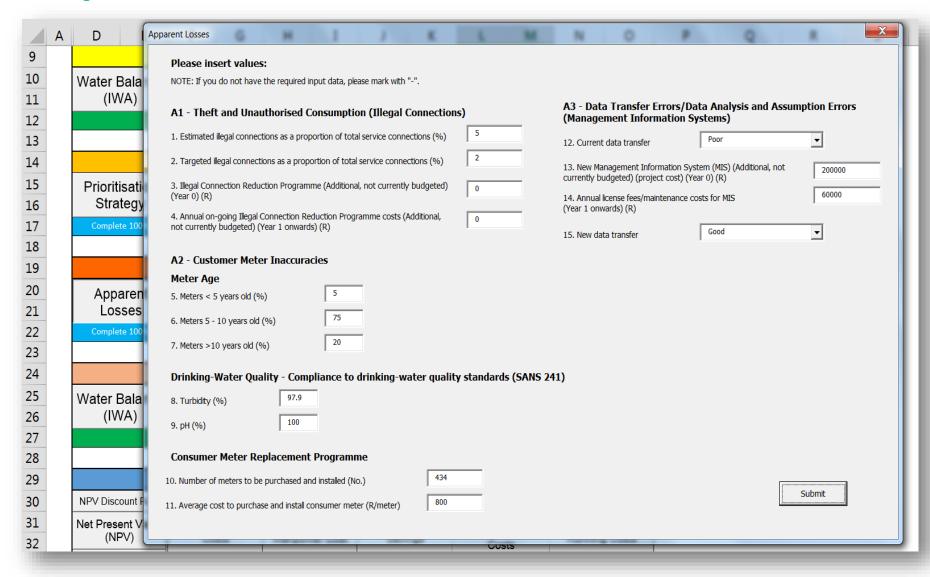








Complete Scenarios – Interventions













Scenarios considered for Laingsburg



> Considered existing Laingsburg desirable project list



1. Apparent/commercial losses

- ✓ Reduce illegal connections
- ✓ Replace old meters
- ✓ Improve Management Information System

2. Real/physical losses

- Reducing leakage/overflow at reservoirs
- ✓ Mains replacement
- ✓ Pressure management
- ✓ Repairing bursts and leaks

3. System Input Volume

✓ Installation of new bulk meters

4. Authorised consumption

- ✓ Metering all customers
- ✓ Collecting all revenue
- ✓ Billing all customers
- ✓ Smart metering?
- Retrofitting and removing wasteful devices
- ✓ Community awareness

5. Infrastructure

✓ Deferred capital costs







Water Balance (Before and After Interventions)











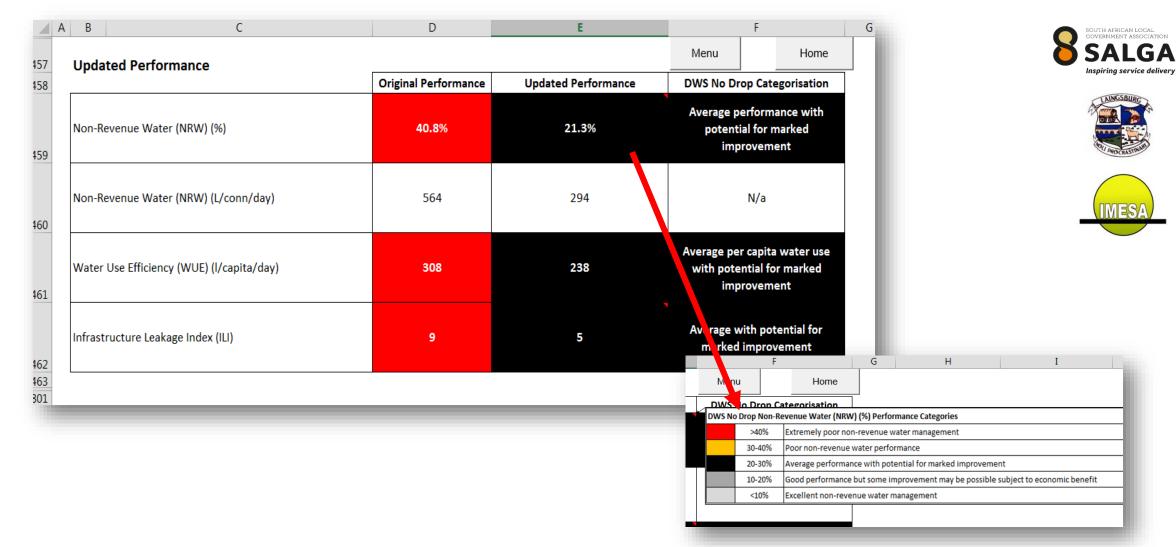
	Water Exported			Billed Water Exp	orted to other Systems		
	0				0		
	kl/annum			kl	/annum		
				Billed Mete	red Consumption	Reveni	ie Water
				3	50 000	350	000
Own Sources		Billed Authorised Consun	nption	kl,	/annum	kI/a	nnum
600 000		350 000		Billed Unmet	ered Consumption		
kI/annum		Water Exported					Billed Wate

Own Sources 600 000 kl/annum					Billed Authorised Consumption 350 000 Water Exported		Billed Metered Consumption 350 000 kl/annum Billed Unmetered Consumption		Revenue Water 350 000 kl/annum		ter Exported to other Systems	
,	Support Insula Values				0 kl/annum						O kl/annum	Revenue Water
Water Imported 0 kI/annum	System Input Volume 600 000 kl/annum	W	Own Sources 600 000 kl/annum 454 664 145 336	System Input Volume 600 000		Authorised Consumption 355 000 kl/annum 338 440 -16 560	-20 480		Bille	d Metered Consumption 350 000 kl/annum	350 000 kl/annum 329 520 -20 480 Free Basic Water	
										Unmetered Consumption 0 kl/annum		
				kl/annum 454 664 -145 336			Unbilled Authorised Co 5 000 kl/annum 8 920 3 920	onsumption		ed Metered Consumption d Unmetered Consumption		
			Water Imported					Apparent Loss 49 000 kl/annum	ses		uthorised Consumption omer Meter Inaccuracies	Non-Revenue Water 250 000 kl/annum
			kl/annum 0 0			V	Vater Losses 245 000 kl/annum 116 224 -128 776	19 600 -29 400 Real Losses 196 000 kl/annum	·		age on Transmission and Distribution Mains nd Overflows at Storage Tanks	125 144 -124 856
								96 624 -99 376			ge on Service Connections point of Customer Meter	

Updated Performance(if we implemented all interventions)







Does this make financial sense?







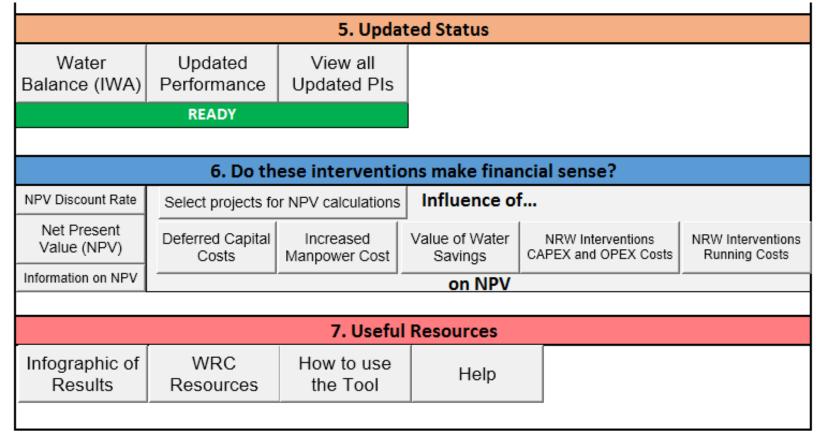






Are we talking the CFO's language?





Value Impact Assessment







- Home Menu The Value Impact Assessment model 3
 - The Value Impact Assessment model considers operational costs (labour, maintenance, etc.), capital cost recovery, inflation, required return on investment and risk. The model also calculates:
 - Net Present Value (NPV)
 - Sensitivity Analysis
 - Cost to Benefit Ratio (CBR)

Net Present Value (NPV)

The NPV cost analysis method is mathematically expressed as:

$$NPV = \sum_{t=0}^{\infty} \frac{C_t}{(1+r)^t}$$

Where:

10

11

12

13 14 15

16 17

18

20

 C_t = Cash flow expected at time t

r = Discount rate

Discount Rate used to find NPV values in all years:

NOTE: If you do not have the required input data, please mark with "-".

Please insert values:

1. Inflation (%) (Default)

- 2. Hurdle rate for investment (%) (Municipality does not require return on investment)
- 3. Technological Risk (%) (Risk associated with technology most proposed NRW interventions previously proven in SA)
- 4. Social Risk (%) (Risk associated with public perception of NRW technology)

Submit

Discount Rate on NPV

6

0

0

Project Selection to Calculate Value Impact Assessment

GreenCape
Supporting the business of green

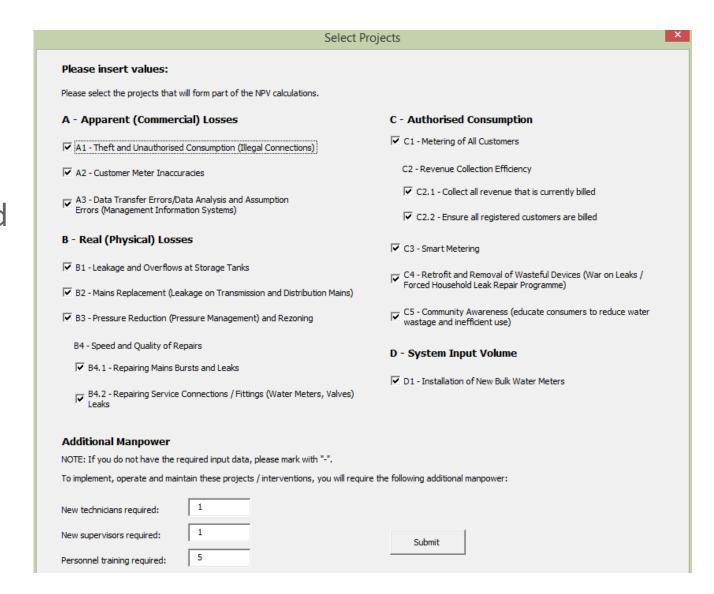








- Selected all interventions that had been analysed
- Can change project list to suit needs (untick) or change additional manpower requirements



Value Impact Assessment







- ✓ Positive NPV
- ✓ CBR > 1
- Remove projects from list to see influence on NPV and CBR
- Use sensitivity analysis to check influence of key parameters on **NPV**

	Α	E			F		G					
1												
2		Net Present Value (NPV)			Total NPV		Cost Benefit Ratio (NPV of Benefits / NPV of Costs)					
3		5 year asse	ssment		R 907 685		1.08					
4		Co	mment	If NPV > 0 , then favourable.			If CBR > 1, then favourable.					
5												
6												
7		Click on the BUTTONS below to view different influences on NPV.										
8 9				ased er Cost	Value of Water Savings	CAPE	nterventions (and OPEX Costs	NRW Interventions Running Costs				
LO												

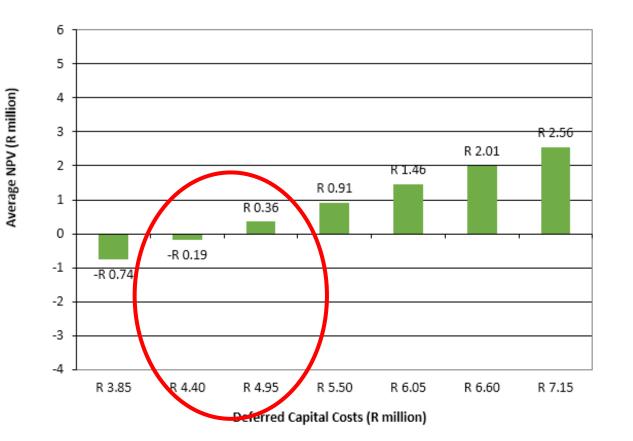




Value Impact Assessment: Sensitivity Analysis

-30% to +30%

Influence of Deferred Capital Costs on NPV







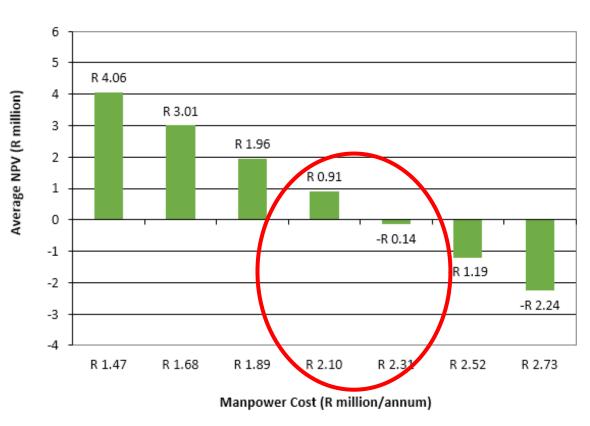






-30% to +30%

Influence of increased Manpower Costs (due to NRW interventions) on NPV



Top Priority Interventions

Total NPV

R 2,154,885

Comment | If NPV > 0, then favourable. | If CBR > 1, then favourable.











- Bulk meter installation (accurate water balance)
- Implement "no cost" projects:
 - Remove illegal connections
 - Improve speed and quality of repairs
 - Improve revenue collection efficiency
 - Validate/calibrate smart meters
- Implement short payback interventions:
 - Meter all customers (cost = R25,600, payback = 0.4 years)
 - Pressure reduction (cost = R1,8 million, payback = 3.3 years)
 - Improve data transfer errors (cost = R200,000, payback 4.3 years)

Net Present Value

(NPV)

5 year assessment



Cost Benefit Ratio (NPV of

Benefits / NPV of Costs)

1.21

Findings and Conclusions





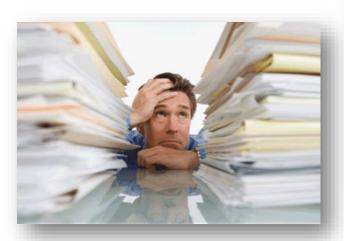




- Pre-feasibility assessment interventions make sense (theoretically)
- Mayor and Councilors of Laingsburg have adopted tool to help address their NRW issues
- Other key concerns remain: tariffs steps and smart metering
- Further tool refinement
 - IMESA funding

Pilot study

- Test at additional municipalities
- Interested in learning more?
 - Contact Claire or Philip for more info









Thank you!

Philip de Souza: philipds@emanti.co.za

Claire Pengelly: claire@green-cape.co.za









